

CURRICULUM VITAE

1. Family name: JEGLITZA
2. First names: Martin
3. Date of birth: 20 October 1962
4. Nationality: German
5. Civil status: Married
6. Education/Training:

Institution (Date from - Date to)	Degree(s) or Diploma(s) or Certificate(s) obtained
MDF Training and Consultancy, Bad Homburg, Germany (03/2016)	EU Procurement Procedures and Service Contract Management; Certificate
GOPA Consultants, Bad Homburg, Germany (02/2016)	Integrity, Compliance, Prevention of Corruption; Certificate
GOPA Consultants, Bad Homburg, Germany (11/2010)	MS Office 2010; Certificate
denkmodell, Bad Homburg, Germany (11/2009)	CapacityWORKS; Certificate
MDF Training and Consultancy, Bad Homburg, Germany (01/2008)	Project Management in ACP Countries (Rules and regulations of the European Development Fund (EDF)); Certificate
GOPA Consultants, Bad Homburg, Germany (05/1999)	In-house training: Project Cycle Management (PCM) II; Certificate
GOPA Consultants, Bad Homburg, Germany (08/1997)	In-house training: Project Cycle Management (PCM) I and Objectives-oriented Project Planning (ZOPP); Certificate
North German Broadcasting Corporation (NDR), Hamburg, Germany (11/1990 - 04/1992)	Training as Broadcasting and TV Journalist; Diploma
University of Münster, Münster, Germany (10/1983 - 01/1989)	MA (Magister Artium) in Political Sciences, Education and History; Degree

7. Language skills (5 = excellent; 1 = basic):

Language	Reading	Speaking	Writing
German	mother tongue		
English	5	5	5

8. Membership of professional bodies:

- past member of various GIZ Sector Forums on education, (technical) vocational education and training; employment promotion and labour market development

9. Other skills:

- full computer literacy (word processing, spread sheet, database, project management software)
- CapacityWORKS
- ZOPP (objectives-oriented project planning)
- Project Cycle Management (PCM) I + II
- fully proficient in the application of European Commission (EC) procedures (Development Cooperation Instrument, European Development Fund, European Neighbourhood Instrument, Instrument for Pre-Accession Assistance, Partnership Instrument)
- fully proficient in the technical and financial procedures of the Asian Development Bank (ADB), the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ), the Kreditanstalt für Wiederaufbau (KfW), the Millennium Challenge Corporation (MCC) / the Millennium Challenge Accounts (MCAs), the Swiss Development Corporation (SDC), the World Bank (WB) and others

10. Present position: Freelance Consultant

11. Years within the firm: n/a

12. Key qualifications:

- identification, development, design, budgeting and implementation of comprehensive projects and programmes, in particular in the area of primary and secondary education; (technical) vocational education and training; higher education; employment promotion / labour market development
- sector policy analysis and development
- sector strategy and system analysis, development and support to implementation
- institutional analysis, development and strengthening
- organizational development
- capacity building
- labour market and training needs analysis
- social / tri-partite partnership development
- twinning / networking
- public relations and awareness campaigns in the HRD sector
- management of large-scale technical assistance projects with budget volumes exceeding, for example, EUR 10 million of technical assistance per programme / project
- steering of large-scale technical assistance teams exceeding, for example, 10 long-term experts and 500 person-months of short-term expertise per programme / project
- set-up and management of project management structures (PMUs/PIUs) for larger scale technical assistance interventions
- monitoring and evaluation

13. Specific country experience (repeated project missions):

<i>Country</i>	<i>Date from - to</i>	<i>Country</i>	<i>Date from - to</i>	<i>Country</i>	<i>Date from - to</i>
Afghanistan	2003	Jordan	2013 - 2017	Philippines	1999 - 2003
Albania	2004 / 2017	Kazakhstan	2011	Romania	1995
Algeria	2003 - 2017	Kyrgyzstan	2013	Senegal	2008
Argentina	1998 - 2000	Lao PDR	2001 - 2008	Serbia	2004 - 2015
Azerbaijan	2010 - 2017	Lebanon	2005 - 2017	Slovak Republic	1992 - 1993
Belarus	2016 - 2017	Macedonia	2004 - 2005	South Africa	2000 - 2004
Bosnia & Herzegovina	2008 - 2016	Malawi	2004 - 2011	Sri Lanka	1999 - 2015
China	2000 - 2014	Malaysia	1998	Sierra Leone	2010
Croatia	2010 - 2012	Moldova	1994 - 2016	Swaziland	2009 - 2017
Czech Republic	1992 - 1993	Mongolia	2009 - 2017	Thailand	1997 - 2001
Egypt	2009 - 2016	Morocco	2009	Turkey	2013 - 2015
Georgia	2014	Namibia	2010 - 2011	Ukraine	1997 - 2015
Hungary	1992 - 1993	Papua New Guinea	2006 - 2009	Uzbekistan	1998
India	2004	Poland	1992 - 1993	Vietnam	2003 - 2010
Indonesia	1997 - 2012				

14. Professional experience record and projects:

Date	Location	Company	Position	Description
since 07/2017	Germany	mindsetforchange	Partner	<ul style="list-style-type: none"> ▪ portfolio includes services in the fields of education; (technical) vocational education and training; and employment promotion / labour market development with a particular focus on: <ul style="list-style-type: none"> ➤ sector policy analysis and development ➤ sector strategy and system analysis, development and support to implementation ➤ institutional analysis, development and strengthening ➤ organizational development ➤ capacity building ➤ labour market and training needs analysis ➤ social / tri-partite partnership development ➤ twinning / networking
06/1996 - 06/2017	Germany	GOPA Consultants	permanent staff GOPA	<ul style="list-style-type: none"> ▪ Director: Department Education and Employment Promotion (since 07/2003) ▪ Deputy Director: Department Education and Employment Promotion (since 11/2001) ▪ Senior Consultant: Department Education and Employment Promotion (since 06/1996)
				<p>Director – Department Education and Employment Promotion</p> <ul style="list-style-type: none"> ▪ acquisition, technical and financial management of the Education and Employment Promotion Department at GOPA Consultants with: <ul style="list-style-type: none"> ➤ average annual turnover of EUR 14 million (past 10 years) ➤ on average 30 full-time headquarters staff and up to 200 long(er) term field / project staff ➤ on average 35 to 40 projects under implementation for donor agencies such as the Asian Development Bank (ADB), the European Commission (EC), the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ), the Kreditanstalt für Wiederaufbau (KfW), the Millennium Challenge Corporation (MCC) / the Millennium Challenge Accounts (MCAs), the Swiss Development Corporation (SDC), the World Bank (WB) and others ➤ up to EUR 25 million in project portfolio ➤ quality assurance according to GOPA DIN EN ISO 9001:2015 (and earlier norms) ▪ management of large-scale technical assistance projects with budget volumes exceeding, for example, EUR 10 million of technical assistance per programme / project ▪ steering of large-scale technical assistance teams exceeding, for example, 10 long-term experts

Date	Location	Company	Position	Description
				<p>and 500 person-months of short-term expertise per programme / project</p> <ul style="list-style-type: none"> ▪ identification, development, design, budgeting and implementation of comprehensive projects and programmes, in particular in the area of primary and secondary education; (technical) vocational education and training; higher education; employment promotion / labour market development, with a focus on: <ul style="list-style-type: none"> ➤ sector policy analysis and development ➤ sector strategy and system analysis, development and support to implementation ➤ institutional analysis, development and strengthening ➤ organizational development ➤ capacity building ➤ labour market and training needs analysis ➤ social / tri-partite partnership development ➤ twinning / networking ➤ monitoring and evaluation
				<p>Project Director – EuropeAid funded Projects and Programmes (selected)</p> <ul style="list-style-type: none"> ▪ Support Promotion of Social Dialogue Project, Lebanon, 07/2015 - 06/2017, EUR 1.8 million ▪ Support to Education and Training Programme II, Swaziland, 10/2013 - 06/2017, EUR 2.25 million ▪ Environmentally and Socially Responsible Tourism Capacity Development Programme, Vietnam, 03/2011 - 11/2016, EUR 4.35 million ▪ Support to Vocational Education Project, Kazakhstan, 10/2010 - 07/2013, EUR 3.9 million ▪ Second Chance: Functional Elementary Education for Adults Project, Serbia, 09/2010 - 09/2013, EUR 4 million ▪ Science and Technology Fellowship Programme, China, 08/2008 - 08/2012, EUR 2 million ▪ Support to Unemployed and Human Resource Development, Serbia, 06/2007 - 09/2009, EUR 2.5 million ▪ Support to Education and Training Programme I, Swaziland, 10/2006 - 03/2012, EUR 2.8 million ▪ Education Training and Human Resources Development Programme (ETHRD), Papua New Guinea, 09/2006 - 12/2011, EUR 6.7 million ▪ Managers Exchange and Training Programme, China, 07/2006 - 06/2011, EUR 7.5 million ▪ Support to the Renovation of Education Management Programme, Vietnam, 04/2006 - 12/2010, EUR 3 million ▪ Support to Vocational Education and Training Reform Project, Serbia, 12/2005 - 05/2008, EUR 2.8 million

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				<ul style="list-style-type: none"> ▪ European Studies Centre Programme, China, 03/2004 - 02/2008, EUR 11 million ▪ Support to Vocational Education and Training Reform Project, Albania, 03/2004 - 12/2007, EUR 1.4 million ▪ Labour Market Skills Development Programme, South Africa, 05/2000 - 10/2004, EUR 14.1 million ▪ EU-China Programme for the Development of Vocational Training for the Industry, China, 01/2000 - 12/2004, EUR 15 million
				<p>Project Director – German Cooperation (GIZ) funded Projects and Programmes (selected)</p> <ul style="list-style-type: none"> ▪ Vocational Training in the North and East, Sri Lanka, 10/2015 – 12/2017, EUR 0.6 million ▪ Vocational Education and Employment Promotion in the Jiangxi Province, China, 05/2007 - 05/2009, EUR 1.4 million ▪ Rehabilitation & Modernisation of Vocational Education & Training in Nanggroe Aceh Darussalam, Indonesia, 12/2005 - 12/2008, EUR 1.6 million ▪ Programme for Vocational Training and Job Creation in the Western Provinces, China, 01/2005 - 06/2008, EUR 1.8 million ▪ Basic Education Sector Programme: M&E and Material Development Component, Sri Lanka, 01/2003 - 05/2005, EUR 0.5 million ▪ Vocational Education and Training in the Wood Sector, Argentina, 03/1997 - 06/2000, EUR 1.37 million
				<p>Project Director – Swiss Development Cooperation (SDC/DEZA) funded Programme</p> <ul style="list-style-type: none"> ▪ Youth Employment Project I, II and III, Bosnia & Herzegovina, 10/2008 - 06/2017, EUR 9.2 million
				<p>Project Director – Asian Development Bank (ADB) / World Bank (WB) funded Projects and Programmes (selected)</p> <ul style="list-style-type: none"> ▪ Technical Education Development Project (TEDP), Sri Lanka, 09/2007 - 02/2011, Asian Development Bank, EUR 2.28 million ▪ Capacity Building of the Ministry of Higher Education Project, Afghanistan, 04/2003 - 10/2004, Asian Development Bank, EUR 0.57 million ▪ Teacher Training Project, Vietnam, 01/2002 - 06/2007, Asian Development Bank, EUR 1.1 million ▪ Vocational Education and Training Project in the Arts and Crafts Sector (VOTEC), Indonesia, 05/1997 - 08/1999, Asian Development Bank, EUR 1.9 million ▪ Development of Improved Occupational Standards, Azerbaijan, 07/2010 - 12/2013, World Bank,

Date	Location	Company	Position	Description
				<p>EUR 2.3 million</p> <ul style="list-style-type: none"> Primary Teacher Development Project - Teacher Education, Vietnam, 07/2004 - 08/2005, World Bank, EUR 0.2 million
				<p>Project Director – Millennium Challenge Corporation (MCC) funded Projects and Programmes</p> <ul style="list-style-type: none"> General Education Development Project, Georgia, 02/2014 - 05/2015, 0.38 million CBT: Professional Development Training for Administrators, Instructors and Teachers Project, Mongolia, 11/2011 - 07/2013, EUR 3.8 million National Training Fund (NTF) Project, Namibia, 08/2010 - 07/2014, EUR 2.75 million TVET Policy and Operational Framework Reform Project, Mongolia, 02/2009 - 07/2010, EUR 0.7 million
				<p>Selected Technical Assistance / Consultancy Assignments</p> <ul style="list-style-type: none"> Interim Deputy Team Leader, EU-China Programme for the Development of Vocational Training for the Industry, China, 01/2000 - 05/2000 Project Identification Mission, Education and Training Expert, ADB Education Finance Project, Uzbekistan, 12/1998 Development of M&E System, Monitoring and Evaluation Expert, Re-training and Re-employment Project, Ukraine, 12/1997 - 02/1998 Project Identification Mission, Education and Training Expert, Skills Development Project, Thailand, 04/1997 Training Needs Assessment / Management Training and Study Visits (preparation and implementation), Vice Project Director of large-scale vocational re-training and re-employment project in Ukraine (European Commission; EUR 7.36 million), 06/1996 - 04/1997
11/1994 - 05/1996	Germany	Richter, Jaschke & Partner GmbH	Senior Consultant, Team Leader, Project Director	<ul style="list-style-type: none"> project development and management of international training and consulting projects in the fields of vocational education and training; management training; telecommunications; enterprise restructuring; privatisation; economic promotion; SME promotion managed a World Bank funded restructuring, privatisation and training project in Chisinau, Moldova (Agency for Restructuring Enterprises Moldova; EUR 1.02 million)
05/1992 - 10/1994	Germany	Fortbildungsakademie der Wirtschaft (FAW) gGmbH	Executive Assistant, Project Manager,	<ul style="list-style-type: none"> for details see below

Date	Location	Company	Position	Description
			Head of Academy	
(01/1993 - 10/1994)	Germany	Fortbildungsakademie der Wirtschaft (FAW) gGmbH	Executive Assistant, Project Manager International Projects	<ul style="list-style-type: none"> ▪ support to the executive management of FAW and to the heads of academies with regard to project development, acquisition as well as administrative and personnel management ▪ responsible in East Germany for the set-up and further development of training academies for (further) vocational education and training ▪ development and implementation of large-scale qualification projects in co-operation with labour administrations, ministries and companies ▪ implementation of training and economic development programs in Germany, financed by the European Social Fund and other EC programmes (e.g. KONVER) ▪ involved in the implementation of training activities abroad, including management seminars in Eastern Europe held on behalf of the German Ministry for Foreign Affairs ▪ worked as a project manager and short-term expert for international EU-financed projects (EU Tacis / EU Phare), e.g. the Development and Organisation of a Centre for Training and Economic Assistance in Moldova and the Development of Training Courses for Civil Servants working for Public Investment Projects in Kazakhstan ▪ short-term expert in Eastern Europe for the set-up and management of training institutions as well as for monitoring and evaluation of education and training projects ▪ management / staff training in public relations and marketing for staff of education and training organisations in Eastern Europe and the CIS ▪ development and implementation of public awareness campaigns for the promotion of education and training projects and programmes
(05/1992 - 12/1992)	Germany	Fortbildungsakademie der Wirtschaft (FAW) gGmbH	Interim Head of Academy	<ul style="list-style-type: none"> ▪ overall management of the academy; responsible for 7 staff members ▪ development and implementation of large-scale qualification projects in co-operation with labour administrations, ministries and companies ▪ monitoring and evaluation of vocational training projects ▪ marketing of vocational training projects
01/1990 - 10/1990	Germany	Institut der deutschen Wirtschaft (IW) Köln e.V. / FAW gGmbH	Research Assistant / Freelance Staff	<ul style="list-style-type: none"> ▪ participation in research activities related to higher education, vocational education and training, labour market and social dialogue ▪ design and implementation of programmes / activities in the area of social dialogue and partnership between employer's federations and trade unions ▪ set-up of training academies for advanced training of unemployed graduates in the new states of Germany ▪ development and implementation of public awareness campaigns for the promotion of education

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				and training projects and programmes
04/1989 - 12/1989	Germany	North German Broadcasting Corporation	Freelance Journalist	<ul style="list-style-type: none"> ▪ broadcasting ▪ TV journalism

15. Others (e.g. publications): --